

Please type directly into the tables provided. Boxes will expand to accommodate your response.

<i>Description:</i>	<i>Most Current % off MSRP</i>
Tables	
Conference, Training & Public Work Area	
Laminate Conference Tables: <u>Expansion Training</u>	65.34%
Wood Veneer Conference Tables: <u>Expansion Casegoods</u>	65.34%
Adjustable Height Work Surfaces: <u>Expansion Training</u>	65.34%
Folding Tables: <u>Expansion Training</u>	65.34%
Computer Training Tables: <u>Expansion Training</u>	65.34%
CRT Data Station Tables: <u>Expansion Training</u>	65.34%
Discount for all other categories not listed above	N/A

Additional Quantity Discounts:

List additional discounts applicable to any Single Order, of any combination of awarded contract items to be delivered at one time to one destination.

Additional discount shall be negotiable on a project by project basis over the current product discount listed above. Standard lead times may apply.

Installation:

Charges may be listed as cost per item, % of net cost of items, cost per hour, or negotiable per project.

Installation Services will be charged at a rate of \$45.00 an hour an hour for installation projects up to \$500.00. Installation projects over \$500.00 will be negotiated on a case by case basis.

Space Planning/Design Fees:

Fees may be listed as an hourly fee, percentage of price fee, or negotiable per project. List space planning design fees.

Interior Design and Space Planning fees will be charged at a maximum rate of \$59.40 on a negotiated basis.

Shipping/Delivery Costs:

If there are additional costs not already listed in the discount price, please detail them here.

Shipping is FOB Destination to Dock; Staging services will be charged at a rate of \$35.00 an hour for installation projects up to \$500.00. Staging Projects in excess of \$500.00 will be negotiated on a case by case basis; and Project Management fees will be negotiated on a project by project basis.

Standard Delivery Time after receipt of order (ARO) by Manufacturer or Manufacturer's representative.

Description	Days ARO
In Stock Items	30 Business Days
Non-Stock Items	Teknion Standard Lead Time

DIVISION OF PURCHASES

900 S.W. Jackson Street, Room 102-N, Topeka, KS 66612-1286 • (785) 296-2376 • Fax: (785) 296-7240

• e-mail: chris.howe@da.ks.gov

RFP: EVT0000546

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Seating	Most Current % off MSRP
NOTE: A waiver <u>MUST</u> be obtained from KCI before ordering from this category	
Ergonomic Seating	61.10%
Task Seating	61.10%
Multi-Shift Seating	N/A
High Performance Seating	Not Defined in RFP
Big & Tall Seating (Savera XL)	61.10%
Big & Tall Multi-Shift Seating	N/A
Executive Seating (Not all models are available on Xpress)	61.10%
Side Chairs (Not all models are available on Xpress)	61.10%
Reception/Lounge Seating (Not all models are available on Xpress)	61.10%
Stack Chairs (Not all models are available on Xpress)	61.10%
High Density Stack Chairs (Not all models are available on Xpress)	61.10%
Articulating High Density Stack Chairs	N/A
Steel Folding Chairs	N/A
Double Shell Chair	N/A
Discount for all other categories not listed above	N/A

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Desks & Systems Furniture	<i>Most Current % off MSRP</i>
Wood Veneer Office Furniture: Expansion Wood	60.60%
Laminate Office Furniture: Expansion Casegoods	65.34%
Steel Office Furniture: Boulevard	69.08%
Steel Office Furniture: Leverage	71.87%
Open Office Systems Furniture: Leverage	71.87%
Desking Systems: Expansion Desking	65.34%
Communications Center Workstations: Expansion Desking	65.34%
Executive Office Systems: Expansion Wood	60.60%
Discount for all other categories not listed above	N/A

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Bookcases	Most Current % off MSRP
Laminate: Expansion Casegoods	
36"W X 29"H X 12"D with one (1) Adjustable Shelf	65.34%
36"W X 42"H X 12"D with two (2) Adjustable Shelves	65.34%
36"W X 42"H X 9-3/4"D with two (2) Adjustable Shelves	65.34%
36"W X 78"H X 12"D with four (4) Adjustable Shelves	65.34%
36"W X 84"H X 9-3/4"D with six (6) Adjustable Shelves	65.34%
36"W X 84"H X 9-3/4"D with six (6) Adjustable Shelves	65.34%
36"W X 90"H X 9-3/4"D with six (6) Adjustable Shelves	65.34%
Wood: Expansion Wood – 15" Depth	
36"W X 29"H X 12"D with one (1) Adjustable Shelf	60.60%
36"W X 42"H X 12"D with two (2) Adjustable Shelves	60.60%
36"W X 42"H X 9-3/4"D with two (2) Adjustable Shelves	60.60%
36"W X 78"H X 12"D with four (4) Adjustable Shelves	60.60%
36"W X 84"H X 9-3/4"D with six (6) Adjustable Shelves	60.60%
36"W X 84"H X 9-3/4"D with six (6) Adjustable Shelves	60.60%
36"W X 90"H X 9-3/4"D with six (6) Adjustable Shelves	60.60%
Steel : Ledger Filing & Storage: - 15" Depth & available on Teknion Standard Lead Time)	
36"W X 29"H X 12"D with one (1) Adjustable Shelf	71.87%
36"W X 42"H X 12"D with two (2) Adjustable Shelves	71.87%
36"W X 42"H X 9-3/4"D with two (2) Adjustable Shelves	71.87%
36"W X 78"H X 12"D with four (4) Adjustable Shelves	71.87%
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36"W X 84"H X 9-3/4"D with six (6) Adjustable Shelves	71.87%
36"W X 90"H X 9-3/4"D with six (6) Adjustable Shelves	71.87%
Discount for Categories not listed above	N/A

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Laboratory Furniture	<i>Most Current % off MSRP</i>
Seating/Stools	No Bid
Science Tables	No Bid
Microscope Table/Work surfaces	No Bid
Laboratory Islands	No Bid
Stainless Steel Utility Carts	No Bid
Steel Storage Carts	No Bid
Wire Shelving	No Bid
Discount for items not listed above	

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Library and Multi-Media Display and Storage	<i>Most Current % off MSRP</i>
Drop Trucks	No Bid
Reading Tables (Expansion Training or Expansion Casegoods Meeting Tables)	65.34%
Carrels (Expansion Training)	65.34%
Reference Stands and Kiosks	No Bid
Library Seating	61.10%
Single Face Shelving	No Bid
Double Face Shelving	No Bid
Custom Shelving	No Bid
Display Stands (Expansion Casegoods)	65.34%
Book Trucks	No Bid
Discount for items not listed above	N/A

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